

Annual Report 2010

The Arc is making the
AMERICAN DREAM
a Reality

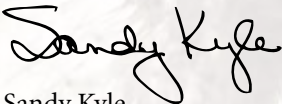


Northern Chesapeake Region
Serving Harford, Cecil, & Kent Counties

Letter from the President of The Board and Chairman of the Foundation Board

It is our pleasure to introduce this year's Annual Report featuring Lester Harris and his achievement in reaching the American Dream of homeownership. This past year has presented us with many challenges... from the loss of our longtime leader, Tim Quinn...to funding cutbacks related to the current economic climate. But where there is adversity... there is also opportunity. One of Tim's dreams and visions was that we would move into more of a self-determined model of support here at The Arc Northern Chesapeake Region. Our new leader, Shawn Kros, also shares this dream and vision and is looking forward to making this a reality for the many individuals we serve. Our mission is to help the individuals we support to live rich and rewarding lives based on their own hopes and dreams...not someone else's! We believe that is what makes our organization so unique and special among other similar service providers.

Lester is one of many examples of how this self-determined model is playing out here at The Arc. During his yearly planning meeting, Lester shared that he has always wanted to own a home. Shortly thereafter, we were able to link him up with Habitat for Humanity where he was selected as a "partner." Many friends and relatives rallied around Lester by providing "sweat equity hours," and his dream in fact came true! Lester became a homeowner this past fall and is now a vital part of the neighborhood and surrounding community! He also works full time at the Rite Aid Distribution Center, is active in his church, and plays on a number of sports teams throughout the year. We hope you will enjoy the joyful moments captured in the photos throughout this report! People like you...our friends and supporters...are at the heart of the mission of The Arc. Thank you for helping individuals with intellectual and developmental disabilities to reach their dreams!



Sandy Kyle
Board President



Mark Dardozzi
Foundation Board Chairman

A Tribute to Tim Quinn



Tim was a remarkable and exemplary man whose life mirrored the core values of The Arc... a life of integrity, respect for and responsiveness to others, community building, team building, inclusion and self determination. He will be deeply missed by his family, an extensive network of friends and colleagues. It would be his greatest wish that each of us would continue to build on his legacy to help people with developmental disabilities to live rich and rewarding lives... and at the same time to live our lives with a spirit of joy and celebration!

The Arc Northern Chesapeake Region (NCR), celebrates over 50 years of providing support services and advocacy to 400 adults and children with developmental disabilities and their families. The Arc NCR is a private, non-profit local chapter of The Arc of Maryland and The Arc of The United States, the largest volunteer organization in the world devoted exclusively to improving the quality of life for all adults and children with developmental disabilities and their families.

For more information on services offered by The Arc, please call 410-879-6785. The Arc Northern Chesapeake Region 4513 Philadelphia Rd., Aberdeen, MD 21001 or visit us at www.arcncr.org.

BUILD ON HIS
LEGACY

Lester is living the
AMERICAN DREAM
thanks to the help of The Arc





Lester is a young man with an intellectual disability who receives support from The Arc Northern Chesapeake Region. Like all of us, Lester has dreams and goals and a sense of what he wants out of life... dreams of finding a job he enjoys, spending time with family and friends, finding rewarding hobbies and activities to get involved with and A HOME OF HIS OWN!





Just last year Lester and his support circle of family, friends and staff worked on a graphic planning tool to help him visually map out his goals and dreams to keep him focused. In fact, many of those dreams and goals have come true for him! He has found meaningful work at the Rite Aid Distribution Center and his co-workers have become like family. He also regularly attends church and is truly a man of faith. In general he radiates a sense of warmth and love to all he meets and he tends to make friends wherever he goes!



Although there was a picture of a house sketched onto his planning map as a goal, no one thought that dream would come to fruition so quickly! However, shortly after his planning meeting, Lester and his staff found out about the work of Harford Habitat for Humanity and became qualified by Habitat's Board of Directors to become a homeowner and "partner." This partnership involved countless hours of "sweat equity" on his part including actual work on the construction and renovation of his



home as well as additional hours of volunteering as a mentor for another young man with disabilities. All of his faith, dreams and hard work paid off on September 24th when he cut the ribbon to his new home at his dedication ceremony. Lester was beaming with pride as he gave tours of his new home, and there was a mixture of laughter, smiles and tears of joy emanating from the crowd!

Less than fifty years ago, Lester may have ended up living in a group home or an institution like Rosewood. We have come such a long way from those days... but we still have much work to do to help others like Lester realize their dreams! We need the heartfelt commitment and investment of dream makers like YOU to help countless others with disabilities to live the lives of THEIR dreams!

[Lester's home was built with energy saving appliances and features designed to reduce his monthly energy bills. The Arc is also making a commitment to "Go Green" so that savings can be redirected to fund innovative programs and services for people with disabilities.]



REVENUE AND EXPENSES

The Arc Northern Chesapeake Region, Inc.

July 1, 2009 - June 30, 2010

Revenue	
Government Agencies	10,865,384
Contributions	152,326
Contribution from the Foundation	69,317
United Way	8,435
Sales to the Public	689,213
Program Fees	365,568
Special Events (Net)	97,774
Investment Income	34,450
Other	14,412
Total Revenue	\$12,296,879

Expenses	
Staff Salaries and Benefits	8,903,134
Purchase of Service	965,777
Occupancy	539,072
Supplies	273,833
Transportation	280,474
Contracted Services and Professional Fees	157,011
Equipment Maintenance	319,929
Insurance	125,046
Telephone	101,415
Staff Development	24,855
Duplication Printing and Postage	20,040
Advertising and Recruitment	29,942
Dues and Memberships	56,997
Interest	107,824
Miscellaneous	65,567
Depreciation and Amortization	382,096
Total Expenses	\$12,353,012

Donors



\$2,500 and Above

Acer Exhibits
Anonymous
Bel Air Nissan-Subaru
Constellation Energy
Human Services Benefits Company
Jones Junction, Inc.
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Manekin LLC
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Knights of Columbus
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The Arc of Prince Georges County;
The Arc of Central Chesapeake;
The Arc of Montgomery County;
The Arc of Howard County;
The Arc of Frederick County;
The Arc of Southern MD
The Moran Family Charitable Foundation
The Ralph & Shirley Klein Foundation
Thompson Automotive Group
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\$75,000 and Above

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\$10,000 and Above

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\$5,000 and Above

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Glassman Lawn Care
Ladies 18 Hole Golf Group of Maryland
Golf & Country Clubs
Lambdin Development Company
Lions Club of Jarrettsville
M & T Bank, New York
Mariner Finance
Maryland Charity Campaign
Raven's Nest #1 of Harford County
Sign Central Inc.
Slavie Federal Savings Bank

\$500 and Above

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Advanced Radiology
American Legion Post #135
AMMO Advertising LLC
Bethel Presbyterian Church
Chesapeake Corporate Advisors LLC
Delmarva Power
Executive Coffee Service Inc.
Friends of Billy Boniface
Greater Harford Committee Inc.
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MAKING
DREAMS



COME
TRUE

The Arc Northern Chesapeake Region assists people with developmental disabilities to identify and pursue personally valued lives.



Advocacy • Resources • Community Building
For People with Developmental Disabilities

4513 Philadelphia Road
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410-879-6785
Fax 410-893-3909

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Elktonne Centre
Elkton, MD 21921
410-620-3450
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